

OT Lauren -Potential Donor to FEA

User Persona

Background

Lauren is a mum with young kids, but also works full-time.

Background

Lauren and her family donate at least once a year, and occasionally look for new organisations to donate to that align with her values.

Background

Lauren works as an occupational therapist, she sees the effects of poor nutrition in her clients who are ageing or have a disability.

Behavior

Lauren uses social media often, but like periodic emails for upcoming events and reminders i.e. Tax time donating

Behavior

Lauren juggles many priorities, so isn't always time savvy and needs concise information, pictures and reminders to do noessential things like donating or volunteering.

Motivation

Many of Lauren's core values revolve around good nutrition, she believes feeding herself and her family nutritious food is an essential part of her day.

Motivation

Lauren's mum struggles with Type-2 diabetes which has given her a passion for spreading information on prevention and nutrition information.

Jobs to Be Done

User Task

Receive regular communication about FEA activities and donation opportunities without directly visiting website or initiating communication.

Current Problem

FEA do not have a strong social media presence or regular outgoing correspondence (i.e. newsletter) to update members on recent events and remind them to donate.

Desired Outcome

Ongoing external communication to retain member traffic back to the website, encourage donations and show what donor money is contributing towards.

User Task

When actively coming back to the website, to be able to see updates and other ways to engage with FEA (contact form/social media) and to easily find information for credibility before making a donation.

Current Problem

The current FEA homepage is overwhelming due to excessive text that could easily be rewritten in a simpler way. Key information that impacts transparency and credibility is hard to find or not available.

Desired Outcome

High rapport/engagement with donors through regular updates on activities and transparency on creditability (statistics on donor money spend, certifications, partnerships, etc.)